

Some of Jack Shaw's Clients

Aerospace/Transportation

Air Transport Assn.
Airbus
Allied-Signal Aerospace
Amer. Assn. of State Highway and Trans. Officials (AASHTO)
Amer. Trucking Assn.
Aviation Distribution and Mfrs. Assn.
B.F. Goodrich Aerospace (Rohr)
Cessna Aircraft
Federal Aviation Administration
Sea-Land Service

Consulting

Arthur Andersen
Callahan & Associates
Computer Task Group
Computer Task Group (Alaska)
CTS Inc.net
Deloitte & Touche
PriceWaterhouseCoopers
TeamSoft
Thomas Group

Finance and Insurance

Amer. Banking Assn.
Amer. Banking Assn. Community Bankers Conf.
AmSouth Bank
Connecticut Bankers Assn.
Continental Illinois Natl. Bank
Crawford & Company
Credit Union Executives Society
CUNA Mutual Insurance Group
Eldorado Bank, Newport Beach, CA
Farm Credit Council
Florida Bankers Assn.
Harris Bank, Chicago
LOMA
Manufacturers Hanover Bank
Mellon Bank
Mid-America Payment Exchange
Minnesota Life
Northern Trust, Chicago
Pittsburgh National Bank
Seabury and Smith
Securities Industry Assn.
United Bankers Bank
Wachovia Bank

Food & Beverage

Agricultural Retailers Assn.

Anheuser-Busch
Assn. of Sales and Marketing Companies (ASMC)
Coca-Cola
Food Dist. Intl.
Intl. Fresh Cut Produce Assn.
Natl. Alcohol and Beverage Commission Assn.
Natl. Beer Wholesalers Assn.
Natl. Council of Farmer Cooperatives
Natl. Juice Products Assn.
Quaker Oats
Ross Products Div., Abbott Labs
Wine & Spirits Wholesalers Assn.
Yoplait division, General Mills

Government and Related Agencies

Amer. Assn. of State Highway and Trans. Officials (AASHTO)
Barcelona Chamber of Commerce (Spain)
California – Dept. of General Services
Central Ohio Business Consortium
Cobb County (GA) Chamber of Commerce
Croatian Ministry of Science & Technology
CyberIowa
Department of Defense Fuel Supply Center
Federal Aviation Administration
Hong Kong TradeLink
Industry Canada
Las Vegas Chamber of Commerce
Martinsville-Henry Co. (VA) Chamber of Commerce
National Alcohol and Beverage Commission Assn.
Public Retirement Info. Systems Mgmt. (P.R.I.S.M.)
U.S. General Services Administration (GSA)
U.S. Department of the Treasury
U.S. Department of Veterans Affairs
U. S. Postal Service
VA Center for Innovative Technology
VA Department of General Services

Health Care & Pharmaceutical

Alcon Labs
Analytical & Life Science Systems Assn.
Astra-Zeneca Pharmaceuticals
Johnson & Johnson
Health Industry Dist. Assn.
Howard Hughes Medical Institute
Laboratory Products Assn.

Information Technology

ABC Technologies
Blue Scope Technologies
CommerBuilder.com
Computers Unlimited
Concord EFS
Conexant, Newport Beach, CA
CTS Inc.net

Data Interchange Standards Assn.
Digital Equipment
EXE Technologies
Expandable Software
Fujitsu
GE Information Services
Harbinger Corporation
IBM
IBM Concorde (Denmark)
IBM India
Ingram Micro
Interex
LHS PriorityCall
Management Info. Systems Group
Maxwell Systems
MCI
MSA
Natl. Data Corporation
Navision Software
Numetrix
Parametric Technologies
QAD Inc.
Qantel Technologies
Rapid, Inc.
SIGECOM
Southern Assn. of BPICS Users
Stratus Computer
System Innovators
Transsettlements
Unisys
Xerox

Manufacturing & Distribution

Associated Equipment Dist.
Aviation Distribution and Mfrs. Assn.
Ceramic Tile Dist. Assn.
Airbus
Allied-Signal Aerospace
Alcan Cable
Amer. Lighting Assn.
Amer. Supply & Machinery Manufacturers' Assn.
Amer. Textile Mfrs. Institute
Assn. of High Technology Dist.
Assn of Independent Corrugated Converters
B.F. Goodrich Aerospace (Rohr)
Can Mfrs. Institute
Canadian Supply Chain Mgmt. Council
Cessna Aircraft
Conexant, Newport Beach, CA
European Fed. of Corrugated Container Mfrs. (Portugal)
Farm Equipment Mfrs. Assn.
Forging Industry Assn.
Georgia Pacific
Glass Assn. of North Amer.
Greenlee Textron

Health Industry Dist. Assn.
Industrial Distribution Assn.
Industrial Safety Equipment Assn.
Ingram Micro
Kaiser Aluminum
Measurement, Control & Automation Association
Minolta
Mississippi Mfrs. Assn.
Mitsubishi Caterpillar Forklift America Inc.
Motorola (Europe)
Natl. Assn. of Music Merchants
Newell-Rubbermaid
Packaging Machinery Mfrs. Institute
Plastic Pipe & fittings Assn.
Plumbing Manufacturers Institute
Rigid Plastic Packaging Institute
Riverwood International
Society of the Plastics Industry
Sonoco Products
Steel Service Center Institute
Swagelok
Supply Chain Council
Tag & Label Assn.
Textron Aerospace Fasteners
Tile Council of America
U.S. Cutting Tool Institute
Whayne Supply, Louisville, KY
Xerox

Petroleum/Energy/Utilities

American Petroleum Institute
Atlantic Electric
Consumers Power
Delmarva Power
Department of Defense Fuel Supply Center
Duke Power
Georgia Power
Natl. Rural Electric Cooperative Assn.
Pacific Bell
Pacific Gas & Electric
PanCanadian Petroleum
PP&L (Pennsylvania Power & Light)
Pennzoil
Southwestern Bell
Utility Purchasing Managers Group

Other

Amer. Resort Developers Assn.
Beazer Homes
Council of Engineering and Scient. Soc. Execs (CESSE)
Floor Installation Assn.
i-Housing Conference
Indiana Meeting Professionals Intl.

James Madison University
Meeting Professionals Intl.
Morrison Homes
Natl. Assn. of Purchasing Mgmt.
Natl. Assn. of Sporting Goods Wholesalers
Natl. Funeral Directors Assn.
Natl. Golf Course Owners Assn.
Ontario Institute Purchasing Management Assn. of Canada
Sutherland, Asbill Attorneys, Atlanta
United Auto Group